



SWEDISH MARITIME ADMINISTRATION

Swedish Hydrographic Office

Administrator, Telephone

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1 (2)

Date
31 May 2010

Our reference

Your date
4 May 2010

Your reference
K6100/008710/WR

Royal Netherlands Navy
Attn: E Wormgoor

The Hague

Quick Scan finance model

Organization: Swedish Hydrographic Office (SHO), part of Swedish Maritime Administration (SMA).

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1. What are the basic characteristics of the present finance model?

The Swedish Maritime Administration's general financial objective is to cover its costs in full. Operations are financed mainly by dues and tariffs on merchant shipping.

2. What is the influence of the European directive PSI and INSPIRE on your present finance model?

a) the PSI directive regulates what kind of terms the organization should have for commercial re-use of data, such as not allowing exclusivity.

b) the INSPIRE directive implies that spatial information needs to be easy accessed, especially for governmental use for environmental purposes. In Sweden, we have created a model which calculates how much each governmental organization should pay for the access of the data of the other governmental organizations.

Dokument2

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3. What are the basic considerations for the wholesale and retail prices of the SOLAS products?

SHO does not present retail prices, based on the competition law. The wholesale price is calculated to reach the full cost recovery needed, however the surveying is financed by the dues and tariffs on the merchant shipping.

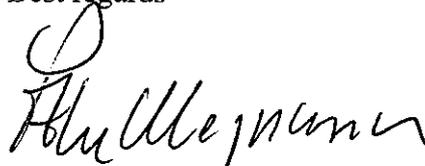
4. What kind of opportunities and threats do you foresee if the Netherlands free licensing initiative will be followed by NLHO?

SMA is not against free licensing of the hydrographic data but our present finance model does not allow such an initiative. (See answer 1.)

5. Any other remarks or perspectives for this subject?

We do not see that neither the PSI nor the INSPIRE directives implies free licensing in any way.

Best regards



Åke Magnusson
Swedish Hydrographer